



**istitutomarangoni**



**SHORT COURSES  
SOCIAL MEDIA FOR FASHION**

Version 01

### Brief descriptive summary

Over the past 80 years Istituto Marangoni has grown and developed alongside the thriving Italian fashion and design industry. Through an exciting curriculum aimed to develop practical, creative, and business and management skills which are subject specific, and relevant to the international fashion industry, Istituto Marangoni short courses prepare students in the principles of subjects such as Fashion Design, Accessories and Footwear Design, Fashion Styling, Fashion Business and Communication, Visual and Multimedia Design, Interior Design, Product Design, Art History and Art Curation.

### 1. Certification attained

Istituto Marangoni Certificate

### Course information

### 2. Educational & Programme Aims

#### Education Aims:

The educational aims are:

- to develop flexible approaches to programme delivery and student support, which reflect the needs and expectations of our learners;
- to provide a supportive and inclusive learning environment which will enable success for all learners;
- to encourage the development of students' intellectual abilities, creativity, independence, critical self-awareness, imagination and skills that will enhance global employment opportunities on completion from all courses;
- to establish a culture of constant improvement in learning, teaching and assessment that is anticipatory, enabling, supportive, rewarding and fully aligned with the Institutions vision and strategic objectives;
- to provide a learning experience that is informed by research, scholarship, reflective practice and engagement with fashion and design industry and the professions.

### 3. Course Learning Outcomes

On successful completion of the Social Media for Fashion short course, students will be able to:

- know the social media tools used for digital marketing;
- plan the launch of the social media activity;
- know the examples of successful strategies;
- do content marketing strategy for social media and to calculate the main KPIS to evaluate the efficiency of the campaigns;
- become familiar with the fundamentals of social media for SEO.

### 4. Teaching/Learning and Assessment Strategy

#### Curriculum:

The course offers participants all the tools to learn, understand and interpret the impact of social media on fashion companies with the aim to study, implement and apply an original and seductive fashion digital communication strategy.

**Week 1:** learn about the role of social media marketing, its influence on the relationship between brands and their customers and how media communications have changed in the course of time.

During the first week, students become familiar with the different social media channels that exist today, the fashion and luxury brands which are present there and the key differences between the different company strategies in the fields of social media and channel by channel. Furthermore, participants learn the basic principles of marketing and how they have been adopted during the digital era.

Subsequently, students analyse the trends in the digital marketing field and the methods to apply in order to increase the brand awareness. In addition, students become familiar with the local social media channels that are commonly used by fashion and luxury brands in countries such as China, Japan and Russia (one of the key markets for the fashion industry).

Finally, students do a research on the most significant and influential fashion and luxury brands in the social media field.

**Week 2:** during the second week, the course is build around the concept of omni-marketing and the role of social media today. The course focuses not only on social media, but also on the main principles of direct marketing, e-commerce, links building techniques and SEO. The role of Google and other Search Engines is also studied, in particular, the web listening techniques and how to spread a story on the web.

Participants know how to build a campaign to maximize engagement and increase customer loyalty and determine the metrics for analysing the efficiency of the social media strategy.

In a second part of the course, a topic like fashion blogging and the role of online influencers is also examined. This phenomenon is studied through examples of collaborations between fashion and luxury brands with the bloggers in different countries.

During the course, students are involved in different group projects to apply the knowledge in practice.

The course terminates with a final project, implemented and presented by students. In addition, professionals of the industry share their own experience and hold some seminars.

#### **Assessment:**

##### **Formative Assessments:**

This consists in a daily interaction with the tutors that through feedback help the trainees to adopt a critical appraisal of their own learning experience, and helps them assess their own performance in relation to the learning outcomes set for each element of study.

##### **Summative Assessments:**

These are formal assessments and are a means of gauging trainee learning, at a particular point in time, relative to established marking criteria (Learning Outcomes). Summative assessments can occur during as well as at the end of each unit on specific evidence of trainee work, examples as follows:

**Portfolio Assessment >** is used to assess a variety of projects that have been developed throughout the unit and contained within a single folder or portfolio. Portfolio assessment could take a variety of formats depending on the subject and stipulated by the tutor.

**Practical and class-based projects >** allow students to apply their theoretical understanding of a specific subject area.

**Written Reports >** are required in some study areas and these will in some cases be a response to industry briefs, allowing students to reflect real industry requirements and to present work to industry standards through report writing.

**Presentations >** are used in some subjects to allow students to develop their creative, professional communication and presentation skills, formalising their arguments in a critical manner. When giving presentations students are actively encouraged to embrace new technologies and media in an innovative way where appropriate.

## **5. Course structures**

Subjects

Social media analysis

Seminar

Workshop

## **6. Personal Development Planning**

### **PDP/Individual Development Tutorial.**

The Director of Education and the Academic Service support the personal development of students. One-to-one appointments may be made by phone, through the receptionists or by email. Students can expect to be seen almost immediately to discuss any issues they may have.

## **7. Tutor Responsibilities**

The Director of Education has the responsibility for implementing the strategic direction of the courses and the co-ordination of the academic teams and administration, necessary for the successful day-to-day operation of the school.

The Tutors' responsibilities include:

1. all matters pertinent to the proper day-to-day operation of the programme involving leading and supporting students;
2. advice to the Director of Education on appropriate delivery for the continuing development of the programme;
3. recommendations in areas for curriculum development;
4. liaison with the Student Support Officer to ensure appropriate study support is available to students;
5. recommendation of the appropriate level of resource required for the Unit;
6. maintaining the quality of educational standards.

## **8. Student Support Strategy**

Istituto Marangoni's departmental policies ensure that various mechanisms are in place to enhance the student experience, in an pedagogic, practical and pastoral way:

- a. programme handbooks provide relevant information to students;
- b. the use of the Library, online resources (where available), and the centre facilities help students to reach the skills and knowledge expected on the course;
- c. Tutors and the Director of Education guide students to the most appropriate help.

**Student Support Officers**

Istituto Marangoni provides Faculty Student Support Officers, who act as the first point of contact for students for pedagogical counselling.

For matters of pastoral care the Student Support Officers help in:

- finding their way around;
- managing their time;
- dealing with stress;
- exam tips;
- getting the best from their course;
- understanding and applying the School's rules;
- anything else the officers can advise on.

One-to-one appointments may be made by phone, through the receptionists or by email. Where possible students can expect to be seen almost immediately, or contacted to arrange a suitable time.

**9. Student Feedback**

Student feedback is essential to programme development and student comments are used to enhance both the successful management of the programme and the teaching/learning strategies.

Istituto Marangoni gathers student opinion in a variety of ways, which may include the the following:

- informal contact with the Tutor, and through appointments with academic staff;
- end of course online questionnaires where students will be invited to reflect on their overall experience at the School.

Istituto Marangoni would prefer that on most occasions students be identified when giving constructive feedback on the course and teaching methods. There might be occasions when it is not appropriate and Istituto Marangoni recognises this exception. In these instances, programme teams and central support services will ensure that anonymity and confidentiality is respected.